

The Essential Biodata Life Science Partner in Rare and Neurodegenerative Diseases

CENTOGENE (CNTG) Company Presentation
September 2022



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For further information, please refer to the Risk Factors section in our Annual Report for the year ended December 31, 2020, on Form 20-F filed with the SEC on March 31, 2022, and other current reports and documents filed with the U.S. Securities and Exchange Commission (SEC). You may get these documents by visiting EDGAR on the SEC website at www.sec.gov.

CENTOGENE @ a glance



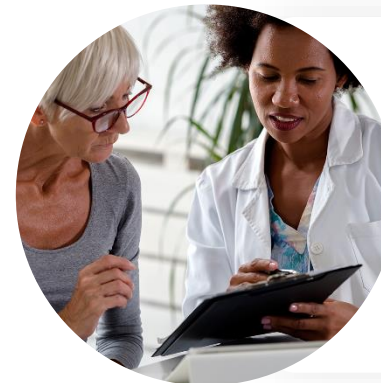
- Headquarters **Rostock, Germany** with locations in **Boston, MA, Berlin, Germany,** and **Rotkreuz, Switzerland**
- **~400 employees¹**
- Listed on **Nasdaq** in November 2019 (Ticker: CNTG)



- **FY2021 revenues of €43.5 million**
- Guidance² 2022:
 - **Revenues of ~ €50 - €52 million**
 - YoY growth 15-20%

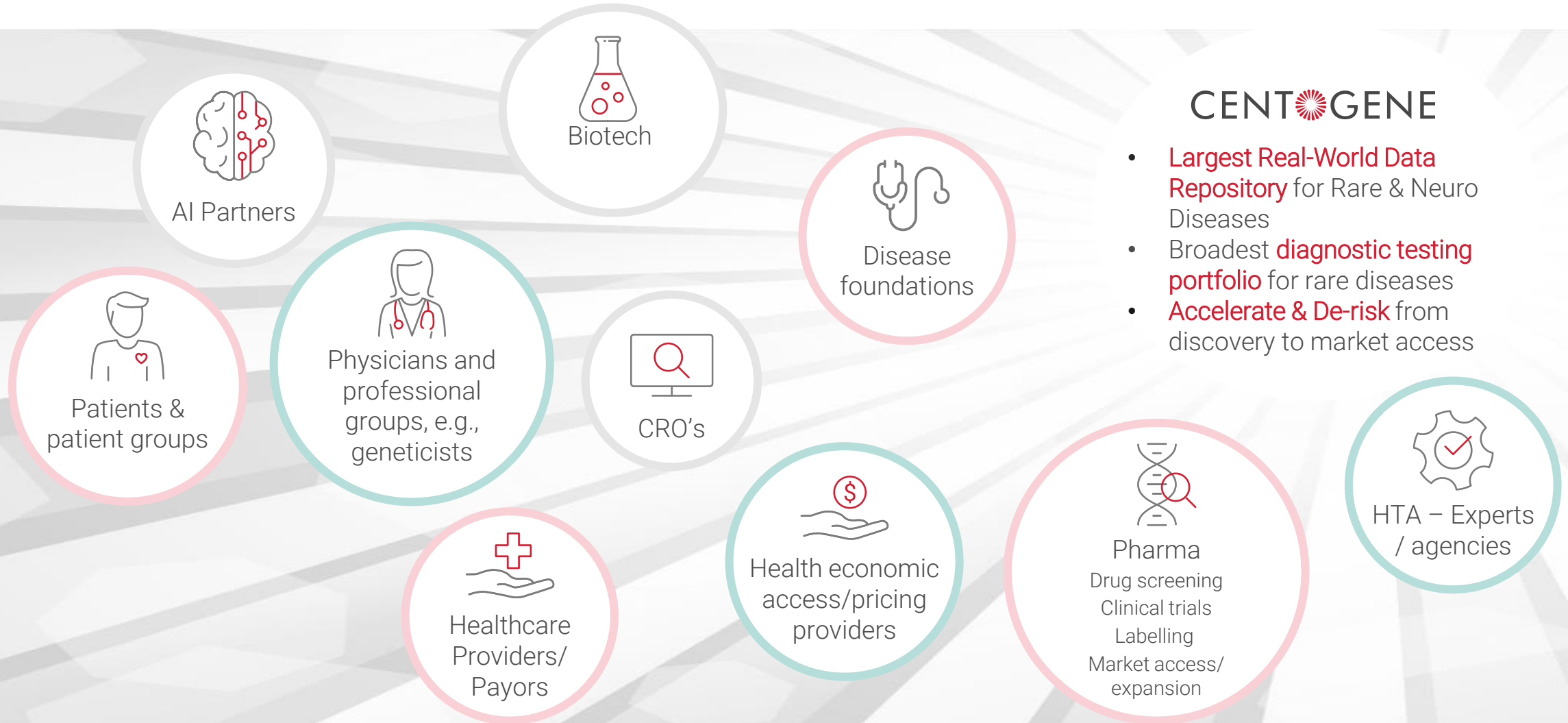


- **CENTOGENE Biodatabank**, the **world's largest real-world data repository** for rare and neurodegenerative diseases
- State-of-the-art **genomics and multiomics reference lab** (ISO, CAP, & CLIA certified)



- **>50 collaborations with biotech/biopharma partners**, covering over **46 rare diseases**
- **Market access and expansion, clinical development, target and drug screening**

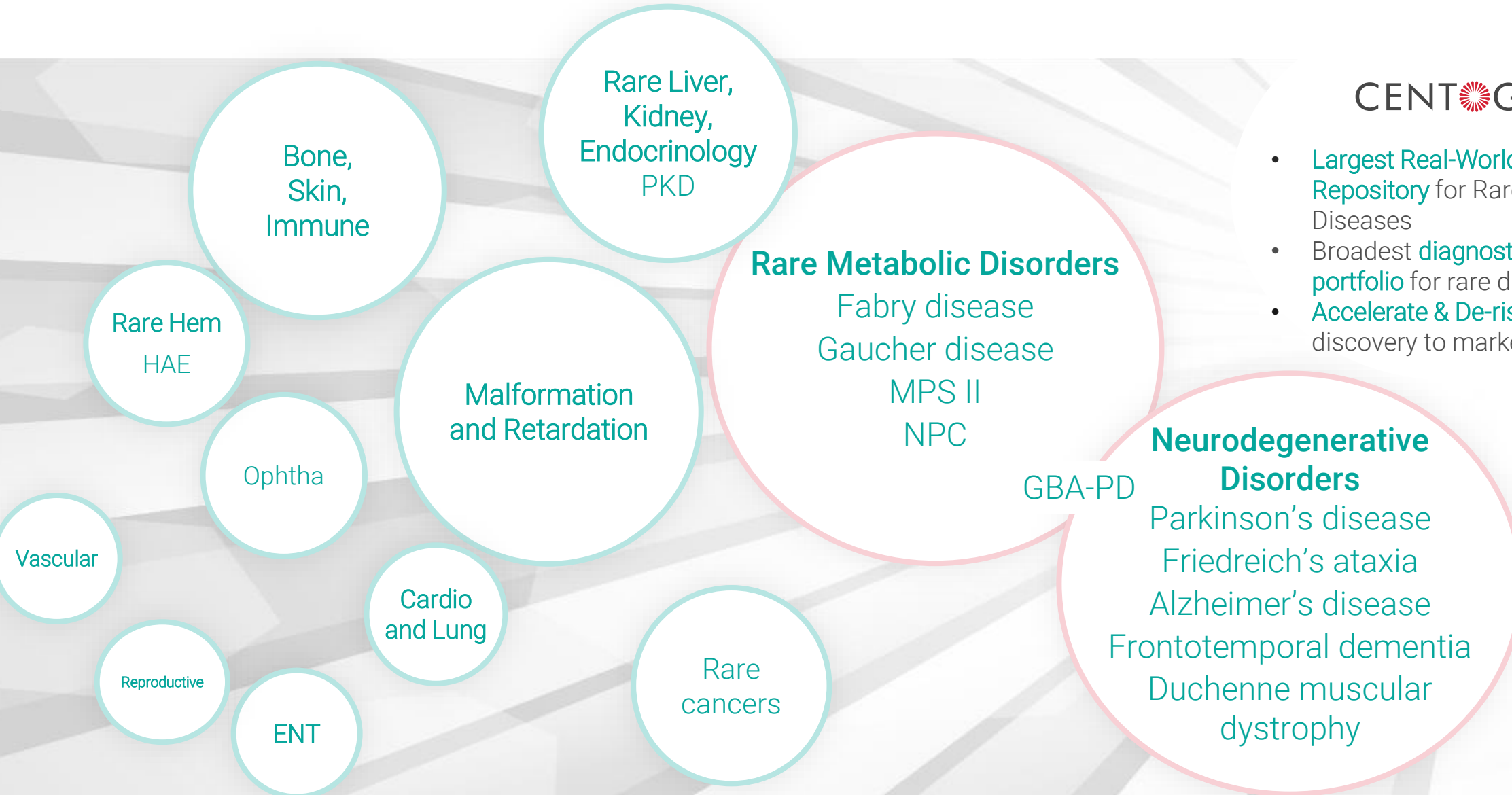
Essential Life Science Partner in Rare and Neurodegenerative Diseases



Insights to 2,500 Rare and Neurodegenerative to Support Breakthrough Therapies

CENTOGENE

- Largest Real-World Data Repository for Rare & Neuro Diseases
- Broadest diagnostic testing portfolio for rare diseases
- Accelerate & De-risk from discovery to market access



The Opportunity: By 2024, 18% of Rx Worldwide Expected to Target Rare Diseases

Significant Need Rare Diseases

- ~350 million people affected by rare genetic diseases, ~90% undiagnosed
- Estimated 80% of ~7,000 rare diseases are genetic in origin: ~5,600¹
- Public datasets are ~80% of European descent⁷
- <5% of rare diseases have meaningful therapies

Growing Market for Rare Rx

- Rare diseases market expected to grow 11+% to 2024³
- By 2024 rare disease products expected ~18% R sales⁴
- FDA have approved 23 gene/cell therapies to date⁵
- >50% of FDA approvals in 2021 were orphan drugs⁶

Stakeholder Pressure to Act

- Regulatory/payor scrutiny raises standards for approval, access and entry
- Patient engagement for new RD, NDD & gene therapies; even with premium priced products
- Stratification and patient profiling can improve labelling, pricing optimization and success

Near-term opportunities in addressing key stakeholder challenges



Our ambition is to be the essential biodata life science partner in rare and neurodegenerative diseases

Fueling revenues, growing CENTOGENE Biodatabank, and building biopharma partnerships

3 STRATEGIC PILLARS

1 DIAGNOSTICS

Highly differentiated testing portfolio
Easy logistics via CentoCard & CentoCloud
WES/WGS
Multiomics
Network of ~29,000 active physicians

2 CENTOGENE BIODATABANK

Fuel CENTOGENE Biodatabank with biomaterial, multiomics, as well as clinical data
Productize CENTOGENE Biodatabank (data monetization)

3 BIOPHARMA PARTNERSHIPS

MARKET ACCESS & EXPANSION

Real world Registry
Early Access Programs
Patient Stratification, Genetic & Biomarker Profiling, Modelling
Patient Identification & Diagnostics

CLINICAL DEVELOPMENT

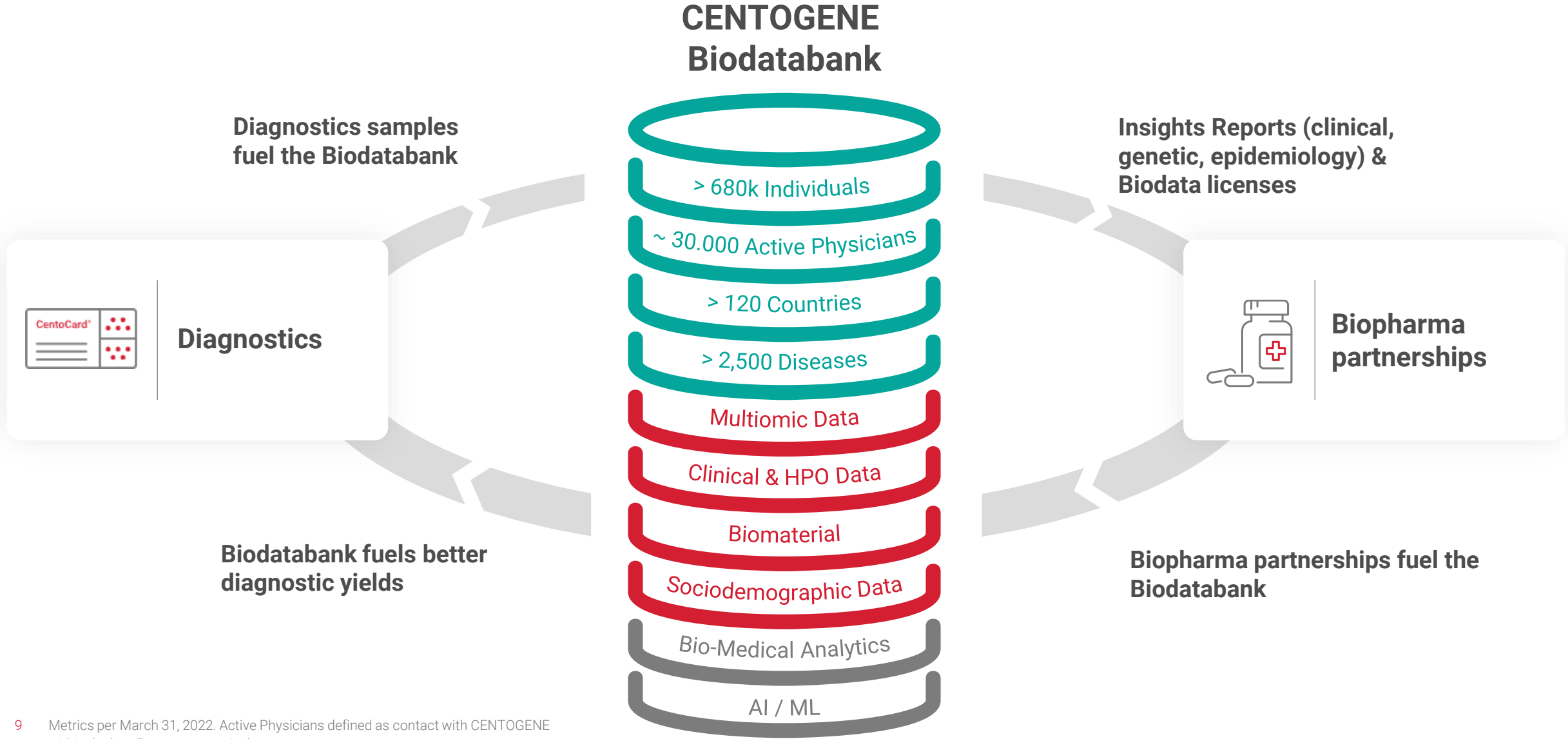
Observational Studies (e.g., epidemiology, patient finding, genetic & biomarker profiling)
POC/ Ph II/III:
Patient Multiomic Profiling, Stratification, Modelling, Efficacy Marker
Patient Identification & Diagnostic

TARGET & DRUG SCREENING

Patient-derived Cell Models & Multiomics
Biomarker/ Assay Identification & Validation

CENTOGENE BIODATA NETWORK (Insight Reports & Biodata licenses)

CENTOGENE Biodatabank: the world's largest real-world data repository for rare and neurodegenerative diseases



9 Metrics per March 31, 2022. Active Physicians defined as contact with CENTOGENE within the last 5 years, respectively.

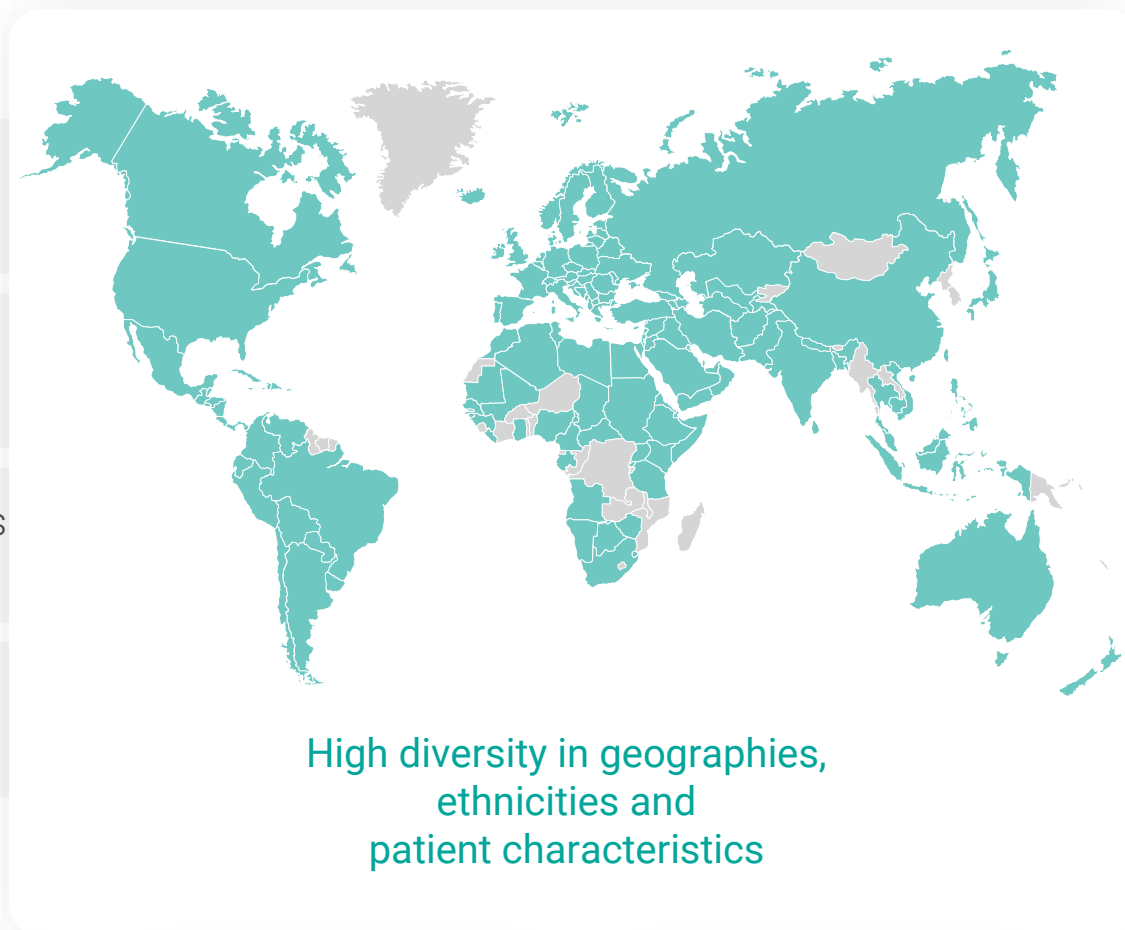
The Breadth and Depth of CENTOGENE's Biodatabank make it a Unique Resource

>680,000 individuals
>30,000 via clinical studies

>400,000 biosamples from
>120 countries

Nearly **30,000** active physicians
in our network

>2,500 rare diseases
diagnosed



>13k families with trio analysis

>31 million unique variants

High share of pediatric cases

~50% of individuals with broad
research consent

**Clinical
Diagnostics**

**Market Access
& Expansion**

**Clin. Development
Support**

**Target & Drug
Screening**

First-in-class Data Capture and Proprietary Curation and Analysis Technologies

Data capture

Data bioinformatics

Data utilization



Gold standard for DNA and multiomic sampling
(from >120 countries)

All common forms of sampling accepted (incl. buccal swab)



Clinical data capture



Clinical data extraction & curation



Whole genome sequencing

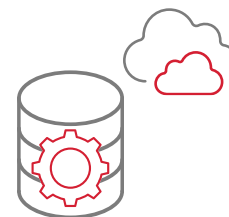


State-of-the-art mass spectrometry



RNA sequencing

CENTOGENE BIODATABANK



Automated pipelines for

- variant annotation
- prioritization
- medical reporting
- > 31 million variants
- multiomic analysis and combination expertise

Clinical Diagnostics

Biopharma Partnerships

Target & Drug Screening

Clinical Development Support

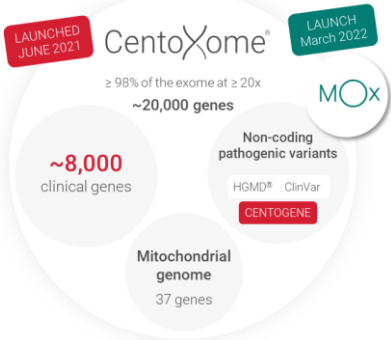
Market Access & Expansion

Value chain supported by advanced bioinformatics and AI tools

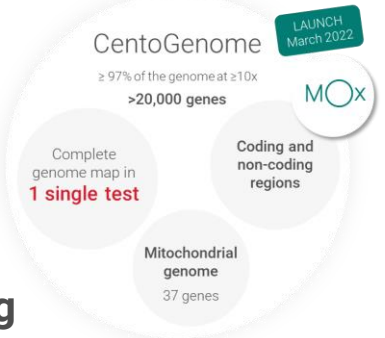
Diagnostics: A distinctive offering and services that support efficient and timely diagnosis of rare and neurodegenerative diseases, leading to better treatment and health outcomes

Highly differentiated testing portfolio in state-of-the-art CLIA/CAP certified laboratory with **deep medical expertise**

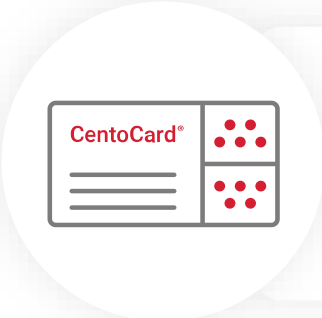
Exome testing



Genome testing



Multomic testing



Easy logistics for centralized testing enabling **broad access to multiomics**



Dry-lab (SaaS) solution enabling laboratories around the world to deliver leading diagnostic **insights to local patients**



Unique global footprint with **network of ~29,000 active physicians** and **focus on countries with a high prevalence of rare diseases**

Quality, data integrity & privacy are core to CENTOGENES business processes, driven by first-class data capture, multi-level QMS, & proprietary curation

CENTOGENE follows the strictest quality criteria to meet our customer's requirements in clinical diagnostics, clinical trial services and research & development. CENTOGENE's QMS integrates into every aspect of our operations, from data integrity and privacy, patient safety, and responsibility to scientific research and innovations.

- CENTOGENE's **holistic quality management system (QMS)** has been recognized by **our CAP, CLIA, ISO 15189, and ISO 13485 certifications**. CENTOGENE's biobank is the first CAP accredited repository outside the U.S., compliant with ISO 20387
- As a full service company - we follow applicable and market-standard **good laboratory practice (GLP)** and **good manufacturing practice (GMP)** guidelines
- We continually participate in the **international external proficiency testing schemes** of the **European Molecular Genetics Quality Network (EMQN)** and the **College of American Pathologists (CAP)** to ensure technical and medical competency and proficiency
- CENTOGENE's **processes and IT systems are ISO/IEC 27001:2017 certified** by the independent accreditor datenschutz cert GmbH, ensuring a high level of confidentiality, availability, and integrity to all processed data
- **CentoPortal is certified for providing safety and privacy** according to the "internet privacy standards" by German accreditor datenschutz-cert



Rostock Lab #8574447 (biorepository)
Boston Lab #8417628



#99D2049715
#22D2154474



CENTOGENE



Urkunden-ID: DSC.1096.11.2021
Certificate-ID: DSC.843.09.2020

CENTOGENE Unique Pharma Offering - Our ambition is to be the essential biodata life science partner in rare and neurodegenerative diseases

Target & Drug Screening

Patient-derived Cell Models & Multiomics

Biomarker/Assay Identification & Validation

Clinical Development

Observational Studies

Observational Studies
(e.g., epidemiology, patient finding, genetic & biomarker profiling)

Patient Multiomic Profiling, Stratification, Modelling, Efficacy Marker

POC/ Ph II/III

Patient Identification & Diagnostics

Market Access & Expansion

RW Registry & Early Access Programs

Patient Stratification, Genetic & Biomarker Profiling, Modelling

Patient ID & Diagnostics

CENTOGENE Biodata Network

Insight Reports
(e.g., new and existing reports, clinical, genetic, epidemiology)

Biodata Licenses



Market access and expansion: maximize access and personalise patient, provider and biopharma value

Market Access and Expansion



- Real world registry
- Early access programs
- Patient Stratification
- Genetic and Biomarker Profiling
- Modelling
- Patient Identification
- Patient Diagnostics
- CENTOGENE Biodata Network
 - Insight Reports & Biodata Licenses



- 2015 - Ongoing
- **Rare Metabolic and Rare Neurodegenerative Diseases**
- **Provide diagnostic testing services** to identify patients with **rare metabolic and rare neurodegenerative diseases**
- **42 Countries**



- 2015 - Ongoing
- **Hereditary transthyretin amyloidosis (hATTR) disease**
- Sponsored testing program with > 600 samples from 10 countries (Europe) & 125 samples (U.S.)



- 2019 - Ongoing
- **Duchenne muscular dystrophy (DMD)**
- **DMD Sponsored testing program (250 samples)**
- **5 countries:** UAE, KSA, Lebanon, Kuwait, Egypt



- 2019 - Ongoing
- Identify patients in **DMD & Aromatic L-amino Acid Decarboxylase (AADC)**
- **Genetic testing and biomarker analytics** for AADC deficiency in **65 countries** (LATAM, Europe, MENA)
- >2500 DMD & >2900 AADC samples screened

Clinical development: accelerate and expand biopharma partnerships

Clinical Development



Observational studies

- Epidemiology & Patient finding
- Genetic & biomarker profiling

POC/Ph II/III

- Patient multiomic profiling
- Stratification, Modelling, and Efficacy markers
- Patient identification & diagnostics

CENTOGENE Biodata Network

- Insight Reports & Biodata Licenses



- **2021**
- **Hypophosphatasia (HPP)**
- Strensiq (innovative enzyme replacement therapy)
- **De novo variant identification** for HPP and **identification of potential new genes** causing HPP
- **Germany**



- **2021 - Ongoing**
- **Pyruvate kinase ("PK") deficiency**
- **Genetic testing and identification of causative mutations**, incl. HBA1, HBA2, and HBB genes, in Ph. II/III trials
- **20 Countries** (North America, Europe, MENA, APAC, & LATAM)



- **2018 - Ongoing** (ROPAD 1 & 2 Study with extensions)
- **Parkinson's disease (PD)**
- **Enroll and genotype 12,500 patients**
- **10 countries**
- Success milestone: **10,000 patients enrolled and genotyped**



- **2020 - Ongoing**
- **Hereditary transthyretin-related amyloidosis (hATTR)**
- **Longitudinal study providing a molecular genetic diagnosis of hATTR** via NGS and MLPA
- **Germany**
- **5,000 patients enrolled**



- **2018 - 2021**
- **Gaucher disease**
- **Longitudinal natural history study** (LysoProof) with **>1,600 samples analyzed**
- **13 countries** (EU, LATAM, APAC, MENA)
- **Identified and genetically tested >250 Gaucher patients**



- **2021 - Ongoing**
- **Frontotemporal dementia (FTD)**
- **Enroll and genetically test over 3,000 FTD patients in EFRONT Study**
- **7 countries** (Belgium, Germany, Greece, Italy, Portugal, Spain, and Turkey)

Target & drug screening: build partnerships around precision and confidence

Target and Drug Screening



Target & Drug Screening

- Patient-derived cell models & multiomics
- Biomarker/Assay identification & validation

CENTOGENE Biodata Network

- Insight Reports & Biodata Licenses



- **2021 - Ongoing**
- **Niemann-Pick type C**
- **Collaboration to generate data set to enable start of drug discovery**



- **2020 - Ongoing**
- **Gaucher Disease – joint drug discovery project**
- **Joint drug discovery project to identify small molecules reducing biomarker Lyso-GB1 in disease cell models**
- **Transcriptomic and metabolomic data set enabling patient selection with highest unmet need**



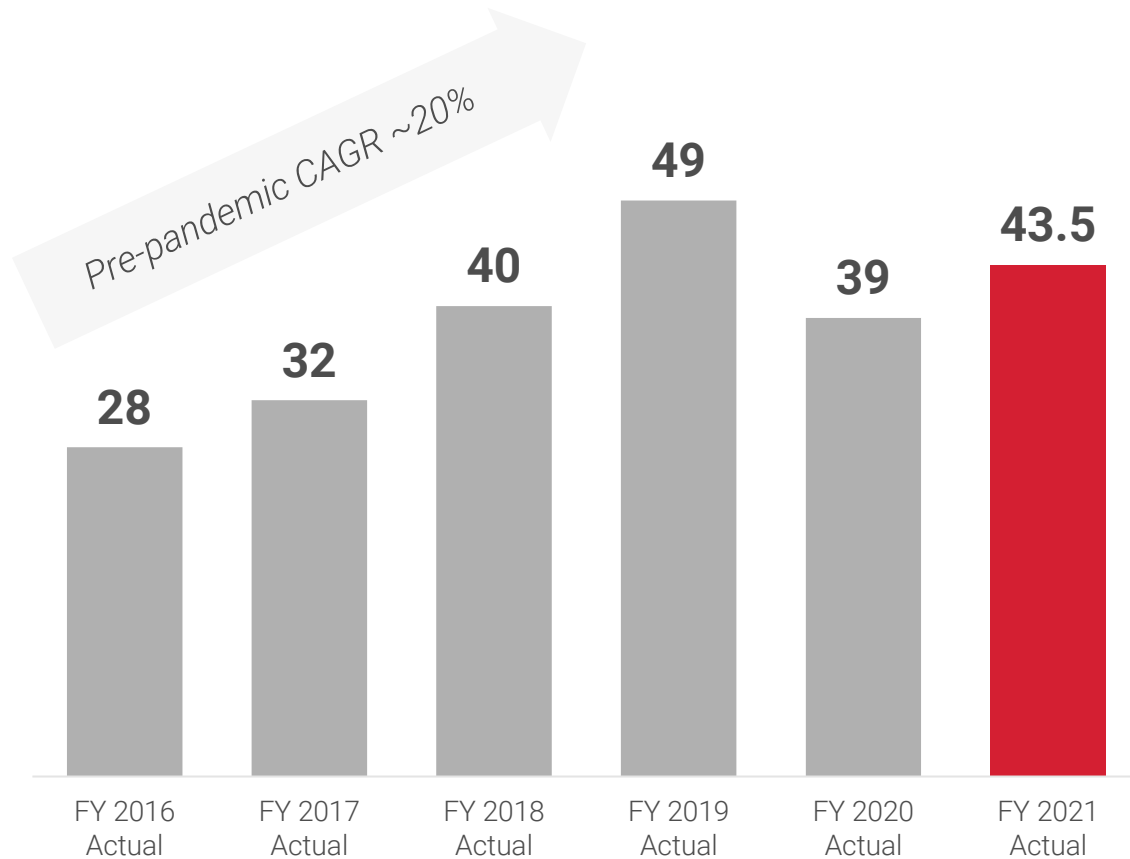
- **2021 - Ongoing**
- **Friedreich's Ataxia, Duchenne Muscular Dystrophy, Hereditary transthyretin-related amyloidosis**
- **Novel biomarker discovery to stratify and monitor patients for disease severity/progression and to enable the discovery of disease modifiers explaining heterogeneity**



- **2018 - Ongoing**
- **Rare neurodegenerative diseases**
- **Data Access and Collaboration Agreement granting access to CENTOGENE's Biodatabank for discovery & validation of novel genetic and biochemical targets for the potential development of new therapies for rare diseases**

CENTOGENE 2021 Financials

Core Business - Dx and Biopharma revenues¹



Record year for Diagnostics

Diagnostics

- Full year 27.9 € million +26% vs FY 2020
- 57,000 test requests +36% vs FY 2020
- WES and WGS ~ 20 € million +25% vs FY 2020

Impacted by COVID

Biopharma

- Full year 15.6 € million -8% vs FY 2020
- Q4 revenues 6.5 € million +40% YoY
- 45 active collaborations by end 2021
- Driven by partnerships in patient identification and clinical development

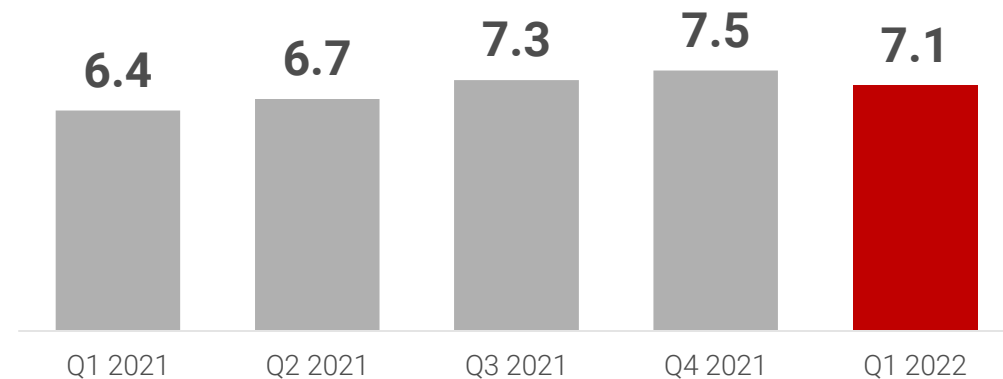
CENTOGENE Q1 2022 Financials

Dx and Biopharma revenues in € million¹

Double-digit growth rate

Diagnostics

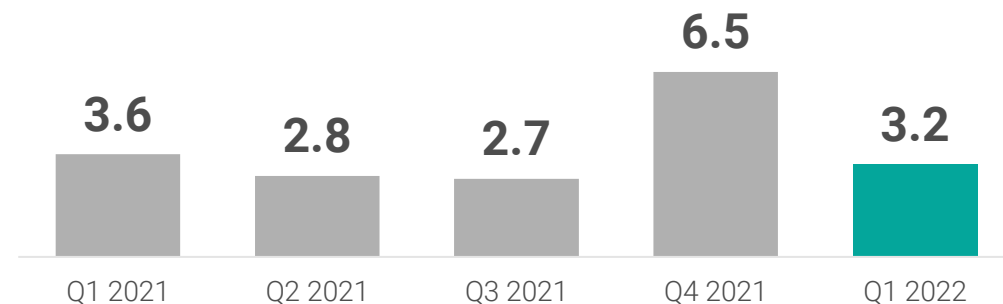
- Q1 2022 €7.1 million +11% vs Q1 2021
- Q1 2022 16,300 test requests +24% vs Q1 2021
- WES and WGS ~ 3.7 € million +18% vs Q1 2021
- Product portfolio updates on CentoCloud & MOx



Longer recovery post COVID impact

Biopharma

- Q1 2022 € 3.2 million, -10% vs Q1 2021
- Primarily attributable to impact of COVID-19 on slowing pharma programs and longer sales cycle
- 42 active collaborations per March 31, 2022
- Post Q1 2022 extended Agios & Takeda contracts



CENTOGENE Q1 2022 Financials

P&L and balance sheet highlights in € million¹

	Q1 2021	Q1 2022	delta
Revenue	10.0	10.3	+0.3
Cost of sales	6.2	6.5	+0.3
Gross Profit	3.8	3.9	+0.1
Gross Profit %	38%	38%	-
Research & development expenses	4.3	4.6	+0.3
General Administrative expenses	11.6	7.9	(3.7)
Selling expenses	1.9	2.4	+0.5
Impairment of financial assets	0.1	0.2	+0.1
Other operating income	0.4	0.7	+0.3
Other operating expenses	0.0	0.0	-
Operating loss	(13.9)	(10.5)	+3.4

Balance sheet highlights (in € million)

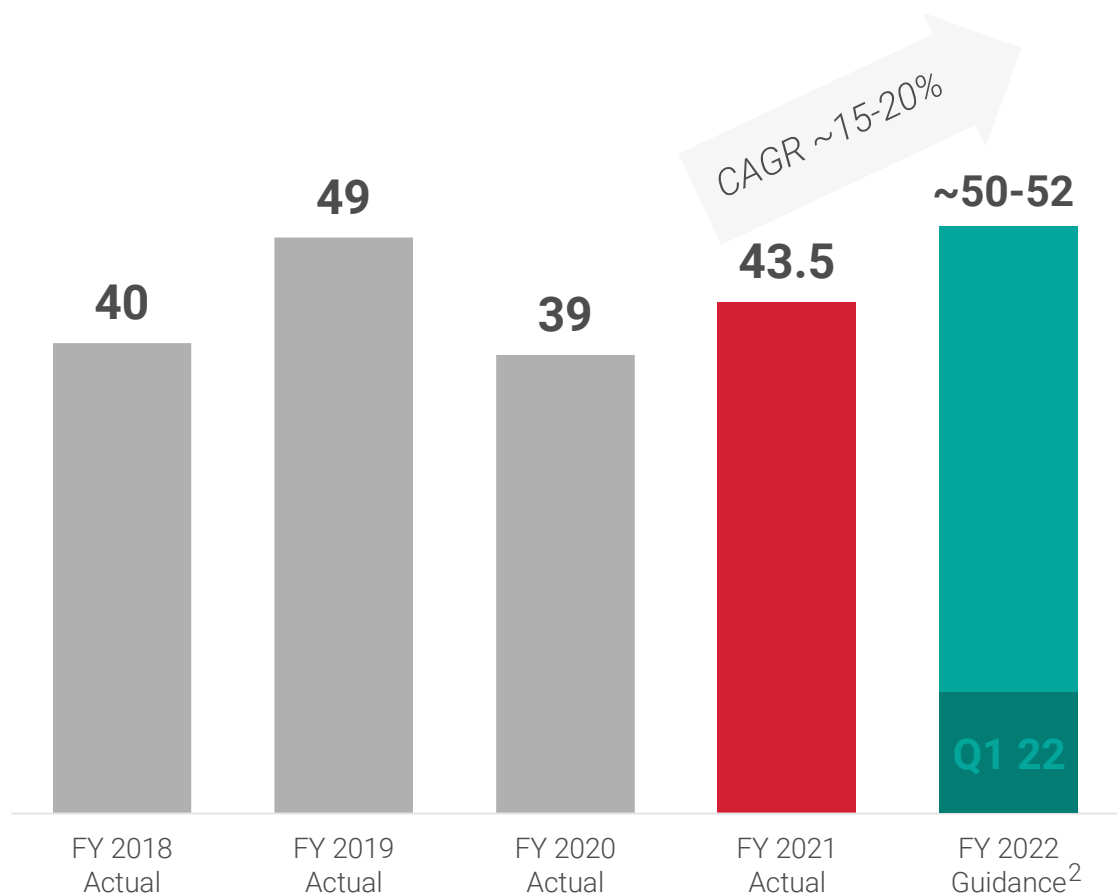
	Q1 2022	Q4 2021	delta
Cash & cash equivalents	42.7	17.8	24.8
Debt outstanding ²	(43.0)	(22.5)	(20.5)
Net debt	(0.3)	(4.7)	4.4

20 1 Selected information, may include rounding differences

2 Debt outstanding includes non-current loans, non-current lease liabilities, current loans and current lease liabilities.

CENTOGENE Guidance: 2022 poised for post-COVID recovery and refocus on core business and growth strategy

Core Business - Dx and Biopharma revenues¹



FY 2022 Guidance²



- **\$62 million financing (~€55 million)** announced Q1 2022:
 - €15 million PIPE & \$45 million debt³
- Q1 of € 10.3 million up 3% year-over-year - acceleration in second half driven by biopharma
- Q1 COVID-19 revenues of ~€19 million; exited in **Q1 2022⁴**

Near and Mid Term Priorities

Topline

Growth

- Focus on unique and transformative business model
- Expand pharma partnerships
 - Fully execute on our existing >20 ongoing partnerships and target ~20+ new pipeline deals
- Keep growing Dx at above-market level
 - Focus on profitable growth
 - Commercial excellence, CentoCloud & multiomics

2022 Guidance:*

Revenues
~50-52 € million

**+15-20%
YoY**

Bottomline

Cost management

- Drive fit-for-purpose organization
- Focus on efficient operations and margin improvement

Q1
2022

€ 10.3M up +3% yoy
acceleration in 2H22 driven
by biopharma

Runway

Cashflow

- Sector is not about growth at all costs
- Diligently manage cash and extend runway

\$

\$62M financing (~€55M) in
Q1 2022: €15M PIPE & \$45M
secured debt facility **

Thank
you

